

Ascheri  
& Partners  
ACCOUNTANTS

  
ADAM NELSON  
LAWYERS



Ascheri  
Academy  
TRAINING



# ASCHERI & PARTNERS

## OUR MISSION

Ascheri & Partners specialises in providing **international and domestic tax advice for corporations**, with the collaboration of our network of professionals. We focus on supporting professional firms that do not have a department specifically designed for international consultancy, and on working alongside professionals.

### Our mission consists of:

- » Ensuring the care of business interests, advising clients on often complex corporate issues on tax, finance and commercial fields;
- » Providing operational advice to clients and supporting them on specific tasks.

We work in a **dynamic team with a network of dedicated specialists**, to resolve clients' day-to-day issues as well as handling more complex matters related to asset management, and both national and international affairs.

Our consultants have **extensive experience in providing tax advice, strategies and custom solutions**: they carry out meticulous work at competitive rates, based on substantial expertise within their field of specialization.

The policy of Ascheri & Partners Ltd complies fully with the European law, to fight against money laundering and illegal activities, and to meet the prerequisites of our banking partners. For this reason, Ascheri & Partners Ltd needs to identify and understand the nature of the assets and financial resources of each potential client. By achieving these targets, Ascheri & Partners Ltd will be able to enter into collaboration with new clients, but only after their professional advisers have provided the necessary information. This thorough procedure allows us to protect our existing clients, to follow legal obligations, and to provide a quality service.

- » **Advising our customers in an effective manner**
- » **Implementing customised solutions**
- » **Making strategic decisions regarding asset protection**
- » **Developing business planning to increase production and finance**
- » **Improving proficiency and performance**
- » **Being a proactive source**







## INTERNATIONAL TAX PLANNING

Whether you are an individual in need of information about personal tax affairs, or a company requiring international tax advice, the chartered accountants at Ascheri & Partners specialise in **creating international tax planning strategies** to guarantee your tax affairs are legal, efficient and cost-effective. Each of our clients will receive a customised tax plan to suit their needs and maximise profitability.

## CORPORATION TAX

It is essential to understand **all the rules surrounding corporate tax**. Different countries have different regulations for Corporate Tax. Calculation of corporate tax is a difficult task that involves making a detailed account of all income spent and generated from a company. Many companies are not set-up in their home countries, and many have several branches all over the world. It is important to know under which jurisdiction each of those offices falls under and to whom the Corporate Tax must be paid.

## OUR SERVICES

### STATUTORY ACCOUNTS

Statutory accounts, also known as annual accounts, provide shareholders with an insight into businesses performance. They are also required by the Companies House and HMRC to **keep your business records up to date**. We assist businesses to prepare these accounts which are based on financial records at the end of the financial year.

### COMPANY INCORPORATION

Ascheri & Partners **provides professional company formation services**. Whether you are a new business wanting to incorporate locally or interested in setting up an office overseas, we can support you through your entire business cycle. If you are unsure of where to incorporate your business, our experts can consult you on the most suitable options based on your specific business needs. We will clearly explain the pros and cons of each potential location and help you make an informed decision.



## VAT SERVICES

In the UK the VAT rate is at 20% and if miscalculated could result in penalties of up to 100% of the tax which highlights the importance of having your VAT affairs in order. With VAT becoming increasingly complicated, we aim to simplify your business operations by **assisting with your VAT profile**. Our accounting services include the preparation of the quarterly VAT return, which is transmitted electronically to the competent authorities.

## PAYROLL SERVICES

Our payroll Services are managed and provided by our team of certified tax advisors and payroll specialists whom register your company with the appropriate tax authorities and **ensure regulatory compliance as well as tailor Payroll solutions** specifically to your requirements. By outsourcing your payroll system to one of our payroll managers, we can ensure that your employees are paid the correct amount on time.

## BUSINESS BANKING

Ascheri & Partners will assist you in **opening a Personal or Corporate bank account**. A new company or business opportunity needs qualified and reliable advice. Our financial experts have created an advantage for our clients by gaining expertise and experience by opening accounts locally, internationally, and offshore.



## OUR NETWORK

- » **Partners:** the **shareholders** of the company.
- » **Associates:** the **professionals** who represent the firm in a city or in a defined geographical area.
- » **Correspondents:** the professionals who work in a continuous and coordinated manner with the firm.
- » **Consultants:** the **professionals specialised in economic and legal matters**, such as company law, tax law, commercial law and all other specialisations useful and necessary for the proper conduct of our professional activity.

**Ascheri & Partners spreads across the European Union and globally;** we have gone beyond the concept of a centralized office and operate collaboratively within a network of decentralised entities. Our professionals and their firms interact through modern techniques and the latest technology.

This way, we are able to create an interdisciplinary advisory service, involving professionals who encompass an array of nationalities and specialisations, capable of tackling and solving a wide range of our clients' problems and addressing their topics of interest.

The objective of Ascheri & Partners Ltd is to **create a global consulting and interdisciplinary research unit that exceeds the territorial limits**. Our aim is to develop operational solutions useful for our clients. This service is reserved for professionals such as Accountants, Lawyers, Notaries and Corporate consultants who seek to offer new opportunities for the international development of their customers.

A bespoke **training program** is offered to all professionals who want to work with us. Part of the training is provided through handouts and circulars sent via the Internet, but you can also access our expert tutoring sessions.

### **Ascheri & Partners**

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# Ascheri & Partners



# ADAM NELSON

## OUR MISSION

Our vision is to provide our clients with **competent legal advice in a timely and efficient manner**. We strive to handle each matter with accountability and responsiveness. Our concept reflects our values: integrity, responsibility, excellence, teamwork and collaboration.

The mission of Adam Nelson is to help our clients achieve outstanding business outcomes. Our firm's lawyers exhibit a steadfast willingness to explore the alternatives to help resolve disagreements, and then we are able to work with other parties to find and follow the best path. It is through the use of these skills that we are able to deliver value for our clients. We are committed to providing efficient and cost-effective legal services with a focus on communication, responsiveness, and attention to detail.

Adam Nelson is a law firm with an **international outlook** located at the centre of the U.K.'s legal and financial hub in London city. Our lawyers and advisers are **recognized leaders in their practice areas** – their knowledge and expertise help us to provide a unique, client-centred approach to law.

Whether you are an overseas property investor, an international business starting worldwide, an established business or an individual facing a legal dispute, you can trust our partners in order to receive sound, efficient and cutting-edge legal advice. In addition, if you are involved in a dispute in Italy, we have a readily assembled team on the ground prepared to act promptly and decisively. To find out more about each of our founding partners visit our company page.

Our team consists of **solicitors, lawyers** accredited in Italy and authorized by SRA to exercise in the United Kingdom as Registered Foreign Lawyers, **accountants** qualified both in Italy and the United Kingdom and a wide range of **business consultants and external professionals**, able to offer assistance also on an international level.

**We are entrepreneurially led,  
legally driven, and humanity  
obsessed.**

## OUR SERVICES

### LEGAL AND ACCOUNTING ADVICE

Our clients are utilising increasingly complex structures to manage their **personal and business affairs** which are driving growth in collaboration between the two desks.

### COMMERCIAL LAW

Adam Nelson's LLP company and commercial practice provides professional and practical **domestic and cross-border advice** to organisations, entrepreneurs, shareholders, directors and corporate investors.

### EMPLOYMENT

We work closely with our clients to seamlessly manage any **issues that arise in the workplace**. We are able to provide employment law advice and practical guidance for businesses from drafting employment contracts, contract termination, and disputes.

### LITIGATION

We can advise you on neighbour disputes, debt collection, financial settlements during divorce, employment disputes, consumer complaints, breach of contract and business disputes.





## CONVEYANCING, COMMERCIAL AND RESIDENTIAL

Our multilingual, dual-qualified lawyers and solicitors have extensive experience in advising clients on every aspect of **residential** and **commercial conveyancing**. Our property consultants are knowledgeable of all areas of **commercial real estate**.

## IMMIGRATION

Adam Nelson offers a wide range of **immigration services** to individuals and families **wishing to enter the UK**. We can tailor our advice to the needs of any client looking to visit, study and/or settle in the UK. We also assist all our clients with the transfer of residence when moving to or returning to the UK while complying with all the necessary regulations of HMRC and AIRE.

## ITALIAN LAW

Our team of **Italian speaking lawyers and tax advisers** alongside an experienced network of industry professionals offers a wide range of **legal services** to foreign investors and international companies.

## WILLS AND PROBATE

We provide bespoke advice on **wills, trusts and probate**. As a firm with an international outlook, we specialise in creating wills and trusts for individuals who own property abroad in different countries.

## M&A

We assist entrepreneurs and companies in the conception, structuring and implementation of **international mergers & acquisitions**.

### Adam Nelson

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# ASCHERI ACADEMY

## LA MISSION

Ascheri Academy founded and coordinated by Guido Ascheri, specialises in **organizing professional training courses and events**, with the collaboration of our network of professionals. Our training programs are **designed for professionals and are delivered both online and in the classroom**. Part of the training is provided through lecture handouts and memos.

In addition, **professional meetings and corporate conferences** are organised periodically, to deepen and further explore topics of particular interest and importance. **Training days** are held periodically in London and are characterised by the continues interactivity between the speakers and the participants. These workshops are called "professional update conversations", where we abandon the traditional distinction between speakers and participants in order to enhance the contribution and collaboration between colleagues. Participation in professional workshop days is free. Ascheri Academy also applies separately for each event for credit recognition for the Italian Avvocati and Commercialisti.



## OUR SERVICES

### CONFERENCES

We work closely with employers, organisations and professional bodies to make our learning as real-world, relevant and future facing as possible.

We do it in **specialist areas that include law, accountancy, financial services and more.**

The following topics are the most discussed:

- » **tax litigation and disputes;**
- » **asset protection;**
- » **transfer price;**
- » **business relocation;**
- » **international payments and transfers;**
- » **investing overseas;**
- » **investing in real estate;**
- » **corporate criminal liability and tax litigation.**

### WEBINAR AND VIDEOCONFERENCES

We use an **online platform** that allows the connection of up to 225 participants at the same time. The **speaker can interact** with the attendees through both video and audio. Videoconferences are held after regular working hours, usually on working days at 18.00 (CEST).

### E-LEARNING

Online teaching is provided through **recorded video courses**. Access can be made from any computer connected to internet and at any time.

We make the principles of training and lifelong learning part of our vision and values. **We believe in progress for everyone.** For learners who want to develop, and the business partners that strive for growth. Our intention is to share the tools for the development of their activities and to safeguard their cultural heritage.

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Ascheri  
Academy



# OUR TEAM

## Guido Ascheri



The firm's coordinator, Mr. Ascheri has taught at the University Nice Sophia Antipolis, has written books for publishers including IPSOA, EBC, Ebooks for Fisco e Tasse, and founded and directed the magazine "Professione Azienda", awarded as a masterpiece of highly cultural and scientific content by the Italian Presidenza del Consiglio dei Ministri. His areas of expertise are International corporate matters and tax advice. Guido is also a designated member of Adam Nelson LLP.

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## Silvia Gattuso



As a Business Manager, Silvia's responsibility is to develop and manage the firms' goals and objectives through coordinated operational activities. Silvia directs, coordinates and manages all of the group's companies. Silvia is also a Member of the Institute of Directors (IoD) in London.

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## Marina d'Angerio



Marina has a degree in Economics and Commerce at the University of Torino. She is an ICAEW accredited Chartered Accountant and Auditor. Within the Studio, she is responsible for the preparation of financial statements and tax compliance. Marina is also a designated member of Adam Nelson LLP.

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## Sabrina Malaguti



Sabrina was admitted to the Bar of Reggio Emilia (Italy) and she is Solicitor entitled to practice in the United Kingdom by the SRA. Graduated at the University of Bologna has acquired professional skills in civil law, family law, civil liability, real estate law, and real estate law enforcement procedures and/or of other assets. She is responsible for training the adherents to the network. Sabrina is also a designated member of Adam Nelson LLP.

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# OUR TEAM

Lucia Zeleznik



Graduated in European Legal Studies at the University of Trieste, she is registered in the Register of Lawyers of Trieste and she is Solicitor entitled to practice in the United Kingdom by the SRA. Lucia deals with practices of commercial law, international contracts and immigration, and is a member of Adam Nelson LLP.

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Lara Garlassi



Registered in the Register of Lawyers of Reggio Emilia, she deals with civil law, medical responsibility, third-party liability, succession. Lara is an arbitrator at the Camera Arbitrale of Camera di Commercio of Reggio Emilia and is also a mediator at the Camera di Commercio of Parma and Reggio Emilia and the entire Bar Association of Reggio Emilia. Lara is a member of Adam Nelson LLP.

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Anca Avramesc



Graduated in "Accounting and Management Information" in Deva (Romania). She received her diploma in "Accounting Technician" (Pitman Training London). Anca is currently Registered in the Association of Chartered Certified Accountants (ACCA) course. She is responsible for accounting and administrative management.

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Linda Calistri



Linda has a master's degree in Law from the University of Florence. She completed her studies at the BPP University of London, where she was awarded a Graduate Diploma in Law. Linda is Trainee Solicitor at Adam Nelson LLP. Within the firm, she conducts legal researches and prepares relevant documentation for our clients, with a focus on corporate, employment and immigration law. Linda also helps with the translation of texts, articles, and studies.

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# OUR TEAM

Dea Brushtulli



Graduated from the University of Pisa, she recently obtained a Master of Business Administration (MBA) with Distinction from London South Bank University. Dea, after completing a 4-year work experience in human resources in Dubai (UAE) moved to London. She deals with marketing and communication for the Ascheri Group, also organises and coordinates professional courses.

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Greta Manarin



Greta has a master's degree in law from the University of Parma. Within the firm, she deals with documentary research of internal corporate law and international tax. She also helps with the translation of texts, studies and handouts, and with Internet communication. Greta, also, organises and coordinates professional courses.

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Maria Limpido



Maria has a master's degree in law from the University of Napoli and is, now, attempting the Cilex Law School. Within the firm, she deals with documentary research of internal corporate law and international tax. She also helps with the translation of texts, studies and handouts, and with Internet communication.

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Claudia Danci



Graduated in Administration, Finance and Marketing in Milan (Italy). Inside the firm is a junior accountant. Posting and processing journal entries to ensure all business transactions are recorded. Updating accounts receivable and issue invoices. Updating accounts payable and performing reconciliations.

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# OUR TEAM

## Maria Lucia Pezone



Graduated in Law, she is currently completing a PhD in criminal law on the topic of legal protection of trademark at the University of Campania "L. Vanvitelli". In Italy, she has gained experience in the field of corporate compliance, drafting Models 231 and Codes of Ethics and Conduct for companies operating in different sectors. Within the firm, she is involved in legal research in English and Italian law. She is also specialising in corporate law, international contracts and immigration.

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## Codrin Popescu



As an information technology specialist, Codrin works at the firm's IT department and is responsible for the secure and effective operation of all computer systems, related applications, hardware and software, and for researching and implementing technological, strategic solutions and database administration.

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## Simona Barone



Simona holds a master's degree in International Relations from the Catholic University of Milan. As a Marketing Consultant, she is in charge of marketing and communication for Ascheri Academy. She also handles and coordinates communication with partners and collaborators of the Group.

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## Claudio Calogiuri



After graduating in law at the University of Rome, he continued his studies with a master's degree in international law. He completed a master's degree at the University of Westminster in London, where in 2009 he was admitted to the profession of solicitor. Claudio is a designated member of Adam Nelson LLP. He is fluent in Italian, French and English.

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